

# CRAIN'S LIST LARGEST PROPERTY MANAGERS

Ranked by total office, retail and industrial square footage managed as of 12/31/09

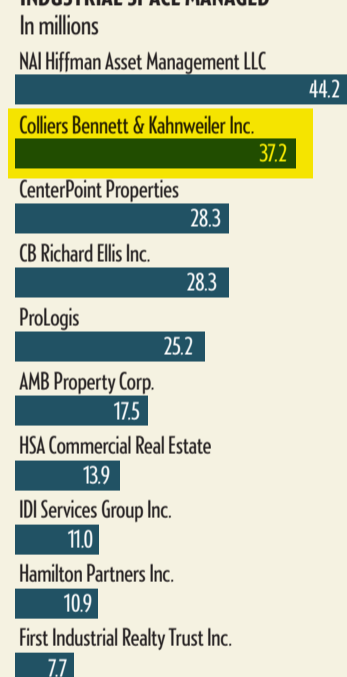
Company	Head of local office	Total sq. feet managed (millions); % change from 2008	Sq. feet office, industrial, retail (millions)	Sq. feet facilities management (millions)	% third party	Local property management employees; total local employees	Top clients
<b>1</b> NAI HIFFMAN ASSET MANAGEMENT LLC 1 Oakbrook Terrace, Suite 600, Oakbrook Terrace 60181; (630) 932-1234 www.hiffman.com	David A. Petersen CEO	53.3 53.5%	5.9 44.2 3.1	0	100%	140 205	TA Associates Realty, TIAA-Cref, Mirvac, Sun Life, UBS Realty Investors LLC
<b>2</b> CB RICHARD ELLIS INC. <sup>1</sup> 311 S. Wacker Drive, 4th floor, Chicago 60606 (312) 935-1400; www.cbre.com/chicago	Jack Durburg Executive managing director	48.6 -0.2%	16.2 28.3 4.1	7.9	100%	109 700	RREEF, Cobalt Capital Partners, Principal Real Estate Investors, Wrightwood Capital, KBS Realty Advisors
<b>3</b> COLLIERS BENNETT & KAHNWEILER INC. 6250 N. River Road, Suite 11-100, Rosemont 60018; (847) 698-8444; www.colliersbk.com	William M. Fausone President	44.3 31.2%	6.5 37.2 0.6	0.5	100%	126 249	ML Realty Partners, Colony Realty Partners, James Campbell Co., NorthShore University HealthSystem, ING Clarion Partners
<b>4</b> MID-AMERICA ASSET MANAGEMENT INC. 1 Parkview Plaza, 9th floor, Oakbrook Terrace 60181; (630) 954-7300 www.midamericagrp.com	Michael D. George President	30.0 NC	0 0 30.0	0	100%	83 116	Principal Financial Group, Heitman Real Estate, Cornerstone Real Estate Advisers, Archon Group, Newcastle Properties
<b>5</b> CENTERPOINT PROPERTIES 1808 Swift Drive, Oak Brook 60523; (630) 586-8000; www.centerpoint-prop.com	Michael M. Mullen CEO	28.3 -31.1%	0 28.3 0	0	0	22 104	Uline, American Bottling Co., Arvato Digital Services, Suncoast Corp., H. J. Heinz Co.
<b>6</b> PROLOGIS 8755 W. Higgins Road, Chicago 60631 (773) 380-3200; www.prologis.com	John R. Picchiotti First vice-president	25.2 -1.4%	0 25.2 0	0	0	19 27	APL Logistics Ltd., Kellogg Co., Kraft Foods Inc., Kimberly Clark, UPS Supply Chain Services
<b>7</b> HAMILTON PARTNERS INC. 300 Park Blvd., Suite 500, Itasca 60143 (630) 250-9700; www.hamiltonpartners.com	Ron Lunt, Jim Sheridan John Wauterlek Partners	22.5 -2.3%	11.2 11.0 0.3	0	12.0%	51 270	Sara Lee Corp., Allstate Corp., Unisource Worldwide Inc., NACA Logistics (USA) Inc., Whole Foods, Lowes, Best Buy, REI, Staples
<b>8</b> JONES LANG LASALLE INC. 200 E. Randolph St., Suite 4500, Chicago 60601 (312) 782-5800; www.joneslanglasalle.com	Daniel T. Ryan Midwest market director	20.6 14.5%	20.6 0 0	30.1	100%	70 1,690	Piedmont Office Realty Trust, Fulcrum Asset Advisors, J. P. Morgan Chase & Co., McDonald's Corp., Arden Realty/GE Real Estate
<b>9</b> INLAND REAL ESTATE GROUP OF COS. <sup>2</sup> 2901 Butterfield Road, Oak Brook 60523 (630) 218-8000; www.inlandrealestate.com	Daniel L. Goodwin Chairman, CEO, Inland Real Estate Group Inc.	19.0 7.7%	5.3 1.9 11.8	0	0	57 1,055	NA
<b>10</b> GRUBB & ELLIS MANAGEMENT SERVICES INC.; 500 W. Monroe St., Suite 2900, Chicago 60661; (312) 224-3100; www.grubb-ellis.com	Shawn P. Mobley President, brokerage services	17.7 5.4%	11.6 3.8 2.3	5.1	100%	166 316	Grubb & Ellis Realty Investors, Kraft Foods North America Inc., J. P. Morgan Investment Management Inc., Citicorp
<b>11</b> AMB PROPERTY CORP. 6250 N. River Road, Suite 1100, Rosemont 60018; (847) 696-4600; www.amb.com	Victoria Knudson Vice-president of operations, central region	17.5 -7.6%	0 17.5 0	0	0	6 14	NA
<b>12</b> U.S. EQUITIES REALTY LLC 20 N. Michigan Ave., Suite 400, Chicago 60602 (312) 456-7000; www.usequities.com	Katherine K. Scott Managing director, executive vice-president	16.7 2.6%	14.2 0 2.5	4.0	100%	190 350	233 South Wacker LLC, UBS Realty Investors LLC, First Midwest Bank, Principal Global Investors, StratREAL
<b>13</b> HSA COMMERCIAL REAL ESTATE 233 S. Wacker Drive, Suite 350, Chicago 60606 (312) 332-3555; www.hsacommercial.com	Jack Shaffer Chairman	15.9 -14.6%	1.7 13.9 0.3	1.4	17.3%	51 92	University of Chicago, Tribune Co., Gateway Foundation, McCormick Theological Seminary, International Airport Centers
<b>14</b> IMPERIAL REALTY CO. 4747 W. Peterson Ave., Suite 200, Chicago 60646; (773) 736-4100 www.imperial-realty.com	Alfred M. Klairmont President	14.9 10.0%	11.3 3.0 0.6	0	0	60 150	Wal-Mart Stores Inc., Menard Inc., J. P. Morgan Chase & Co., state of Illinois, Office Furniture Resources Ltd.
<b>15</b> ALTER ASSET MANAGEMENT LLC 1980 Springer Drive, Lombard 60148; (630) 620-3600; www.alterassetmanagement.com	Samuel F. Gould President	13.0 2.0%	10.8 2.3 0	0.9	54.7%	52 163	American Realty Advisors, Northern Trust Bank, Heitman Real Estate Investment Management, Litchfield Advisors
<b>16</b> TISHMAN SPEYER PROPERTIES 525 W. Monroe St., Suite 650, Chicago 60661 (312) 207-1100 www.tishmanspeyer.com	Casey Wold Senior managing director	12.4 NC	12.2 0 0.3	0	7.3%	141 176	BP Products North America Inc., CME Group Inc., Katten Muchin Rosenman LLP, McDermott Will & Emery LLP, William Blair & Co. LLC
<b>17</b> HINES INTERESTS L.P. 1 S. Dearborn St., Suite 2000, Chicago 60603; (312) 419-4900; www.hines.com	C. Kevin Shannahan CEO, Hines Midwest	11.1 -8.3%	11.1 0 0	0.5	36.0%	160 195	NA
<b>18</b> IDI SERVICES GROUP INC. 500 Park Blvd. Suite 750, Itasca 60143 (630) 919-1040; www.idi.com	Tom George Senior vice-president, regional development officer	11.0 -5.6%	0 11.0 0	0.5	32.7%	5 11	TIAA-Cref, J. P. Morgan Chase & Co.
<b>19</b> DUKE REALTY CORP. 6133 N. River Road, Suite 200, Rosemont 60018; (847) 232-5400; www.dukerealty.com	Steven W. Schnur Senior vice-president	10.1 NC	3.2 6.9 0	0.1	6.8%	9 60	Central States, Culligan International Co., Ryder Integrated Logistics, State Farm Insurance Cos., Home Depot Inc.
<b>20</b> LINCOLN PROPERTY CO. 120 N. LaSalle St., Suite 1750, Chicago 60602; (312) 345-8780; www.lpc.com	John Grissim Executive vice-president	9.6 NA	7.7 1.9 0.1	0	46.9%	104 122	Prudential Real Estate Investors, GE Asset Management, Wells Real Estate, Fulcrum Asset Advisors, Cape Horn Group
<b>21</b> MB REAL ESTATE SERVICES LLC 181 W. Madison St., Suite 3900, Chicago 60602 (312) 726-1700; www.mbres.com	Peter E. Ricker Chairman, CEO	8.6 1.9%	8.4 0 0.3	10.3	100%	190 250	City of Chicago, GE Asset Management, Chetrit Group LLC, Loeb Partners Realty LLC, AREA Property Partners
<b>22</b> CUSHMAN & WAKEFIELD OF ILLINOIS INC.; 455 N. Cityfront Plaza Drive, Suite 2800, Chicago 60611; (312) 470-1800 www.cushwake.com	Aaron Block Senior managing director, branch manager	8.3 <sup>3</sup> -5.5%	6.2 2.0 0.1	3.0	93.8%	63 116	Metropolis Investments, Metropolitan Life Insurance Co., TIAA-Cref, BPG Properties Ltd., GLL Properties Inc.
<b>23</b> FIRST INDUSTRIAL REALTY TRUST INC. 311 S. Wacker Drive, Suite 3900, Chicago 60606; (312) 344-4300 www.firstindustrial.com	Keith Stauber Senior regional director	7.7 27.0%	0 7.7 0	0	0	13 96	Caterpillar Inc., DS Containers, Business Office Systems, Metal Impact, U.S. Xpress
<b>24</b> TRANSWESTERN 200 W. Madison St., Suite 3300, Chicago 60606; (312) 881-7000 www.transwestern.net	Robert Bagguley President, Midwest region	7.1 28.8%	5.9 1.0 0.2	0.5	100%	77 156	Transwestern Investment Co., Chicago Transit Authority, Wm. Wrigley Jr. Co., Marina City Enterprises, Stonewater
<b>25</b> JOHN BUCK CO. 1 N. Wacker Drive, Suite 2400, Chicago 60606 (312) 993-9800; www.tjbc.com	John A. Buck II Chairman, CEO	6.1 26.3%	6.0 0 0.1	0.7	42.6%	53 123	NA

## CATEGORY LEADERS

### TOTAL SQUARE FEET OF OFFICE SPACE MANAGED



### TOTAL SQUARE FEET OF INDUSTRIAL SPACE MANAGED



### TOTAL SQUARE FEET OF RETAIL SPACE MANAGED

